



FULLY EXECUTED
Contract Number: 4400023826
Original Contract Effective Date: 01/11/2021
Valid From: 12/15/2020 To: 10/31/2024

All using Agencies of the Commonwealth, Participating Political Subdivision, Authorities, Private Colleges and Universities

Purchasing Agent

Name: **Governors Off**
Phone: 717-787-5330
Fax: 717-772-0734

Your SAP Vendor Number with us: 543890

Supplier Name/Address:
SUSAN B BEAUCHAMP
DBA BEAUCHAMP CONSULTING
942 STONEY RUN DR
WEST CHESTER PA 19382-8809 US

Please Deliver To:

To be determined at the time of the Purchase Order unless specified below.

Supplier Phone Number: 610-793-0986

Contract Name:
8010 ITQ Lean Management Services

Payment Terms
NET 30

Solicitation No.: _____ Issuance Date: _____
Supplier Bid or Proposal No. (if applicable): _____ Solicitation Submission Date: _____

This contract is comprised of: The above referenced Solicitation, the Supplier's Bid or Proposal, and any documents attached to this Contract or incorporated by reference.

Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
1	General Process Improvement ITQ-273	0.000		0.00	1	0.00
Item Text						
80100000-ITQ-273 General Process Improvement						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in utilizing lean continuous process improvement methods and tools.						

2	Strategic Planning ITQ-274	0.000		0.00	1	0.00

Information:

Supplier's Signature _____
Printed Name _____

Title _____
Date _____



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Item	Material/Service Desc	Qty	UOM	Price	Per Unit	Total
Item Text						
80100000-ITQ-274 Strategic Planning						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in: setting the strategic direction of organizations; defining vision, mission, values, and goals; aligning strategies and operational processes to an organization's goals; and engaging employees in defining an organization's purpose and direction.						
3	Perform. Mngmt. System ITQ-275	0.000		0.00	1	0.00
Item Text						
80100000-ITQ-275 Performance Management System						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in creating process and outcome measures, visual management tools (e.g. huddle boards, scorecards, dashboards), and reporting structures (e.g. tiered huddles, business reviews, Stat meetings) at every level of an organization to enable clear visibility into organizational performance and inform decision-making.						
4	Organizational Chnge. Mngmt ITQ-276	0.000		0.00	1	0.00
Item Text						
80100000-ITQ-276 Organizational Change Management						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in the development of systems and processes to successfully manage organizational change and ensure desired levels of adoption, utilization, and proficiency.						
5	Problem Solving ITQ-277	0.000		0.00	1	0.00
Item Text						
80100000-ITQ-277 Problem Solving						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in data-driven problem solving methods, including activities such as developing problem statements, process mapping, root cause analysis, developing solutions, and measuring results.						
6	Breakthrough Intiatives ITQ-278	0.000		0.00	1	0.00
Item Text						
80100000-ITQ-278 Breakthrough Initiatives						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in planning and executing significant improvements or large-scale projects intended to advance an organization's long-term strategic objectives.						

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7	Imp Customer Experience ITQ-279	0.000		0.00	1	0.00
Item Text 80100000-ITQ-279						
Improving the Customer Experience						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in designing and delivering high-quality government services that exceed customer expectations, through application of methods such as voice of the customer focus groups, journey mapping, and design thinking.						
8	Employee Engagement ITQ-280	0.000		0.00	1	0.00
Item Text 80100000-ITQ-280						
Employee Engagement						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in creating a workplace culture that enables all employees to give their best each day, be enthusiastic about their work, understand their role in achieving organizational goals and contribute to organizational success by improving their work processes.						
9	Project Management ITQ-281	0.000		0.00	1	0.00
Item Text 80100000-ITQ-281						
Project Management						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in developing the competency within organizations to lead, manage, and direct projects of varying levels of complexity in order to achieve organizational goals.						
10	Leadership Development ITQ-282	0.000		0.00	1	0.00
Item Text 80100000-ITQ-282						
Leadership Development						
Services may include, but are not limited to, training; consulting; mentoring; coaching; and facilitation in developing the capability of leaders to model the behaviors necessary to create a continuously improving, results-oriented organization and provide effective coaching to their teams.						

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General Requirements for all Items:

Header Text

The Department of General Services is issuing this contract to procure Lean Management Services for the Commonwealth of PA. The term of the contract is five years. See attached Statement of Work for contract requirements and specifications.

Questions should be forwarded to Daniel Hansen dhansen@pa.gov 717.214.0833

No further information for this Contract

Information: